

## Michael Ballé, Ph.D.

### Author and Speaker

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**Author and Speaker.** Michael is associate researcher at [Telecom ParisTech](#), and holds a doctorate from the Sorbonne in Social Sciences and Knowledge Sciences. For the past fifteen years, he has focused on lean transformation (how companies use lean techniques to develop a lean culture) as part of his research on knowledge-based performance and organizational learning. He has written several books and articles about the links between knowledge and management ([Managing With Systems Thinking](#), [The Effective Organization](#), [Les Modèles Mentaux](#)), and more recently, co-authored two business novels published by the [Lean Enterprise Institute](#), one about lean turnaround, [The Gold Mine](#) and one about lean transformation, [The Lean Manager](#). He is a leading expert on lean transformation initiatives, and an engaging and colorful public speaker, experienced in running interactive workshops with large audiences. Michael is co-founder of the [Projet Lean Entreprise](#) and the [Institut Lean France](#).

**Lean Executive Coach.** In the lean perspective, knowledge, learning and doing can't be separated. Learning means doing repeatedly so that intuitions turn into knowledge, and knowledge drives further action. Following the action research methodology, Michael is managing partner of [ESG Consultants](#) and coaches executives in obtaining exceptional performance by transforming their own company cultures through using the lean tools, principles and management attitudes. His main coaching technique is the "Real Place Visit," where he helps senior executives to learn to see their own operational shop floors, teach their people the spirit of kaizen and draw the right conclusions for their business as a whole. He has coached lean transformations in various fields such as manufacturing, engineering, services and healthcare.

Join Michael on lean.org (<http://www.lean.org/balle>) and on The Lean Edge (<http://theleanedge.org/>)